

**2014 ABBREVIATED  
ANNUAL REPORT AND  
ABBREVIATED CONSOLIDATED  
FINANCIAL STATEMENTS**

## Contents

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- 01 Strategic report
- 05 Independent auditors' report
- 06 Statements of comprehensive income
- 07 Statements of financial position
- 08 Statements of changes in equity
- 09 Statements of cash flows
- 10 Notes to the financial statements
- 28 Officers and professional advisors

# STRATEGIC REPORT

The Directors present the Abbreviated Annual Report and the Abbreviated audited Consolidated Financial Statements of Gazprom Marketing & Trading Limited ("GM&T" or the "Company") and its subsidiary undertakings (collectively referred to as the "Group") for the year ended 31 December 2014.

## Principal activities

The principal activity of the Group and Company is the marketing and trading of energy products including natural gas, electricity, liquefied natural gas ("LNG"), liquefied petroleum gas ("LPG"), helium and oil products. The Group is active in the UK, Continental Europe, North and South America, Asia and other world energy markets. Alongside marketing and trading of energy products, the Group engages in the retail energy market, and in the charter and sub-charter of vessels as part of the Group's shipping and logistics activities. There have been no significant changes in the Group's principal activities in the year and no significant change in the Group's principal business is expected.

The ultimate parent undertaking and controlling entity is OAO Gazprom, a company incorporated in Russia, which together with the Group and OAO Gazprom's other subsidiary undertakings, form the "Gazprom Group".

## Introduction

During the year, the Group has continued to develop and expand its core global marketing and trading activities. The international reach of the Group is reflected in the Consolidated Financial Statements of the Group, which comprise the consolidated results of 12 individual legal entities covering the UK, Continental Europe, North America, Asia and branch activities across Europe covering the Czech Republic, Romania, Slovak Republic, Norway and the Netherlands.

## Financial results

The Group has experienced significant growth during the past decade and in 2014 reports its strongest results since incorporation. The consolidated Statements of comprehensive income for the year are set out on page 6. The Group's profit for the financial year was £302.1m (2013: £243.3m), an increase of 24% year on year. The Group increased its total equity to £778.0m (2013: £693.7m), an uplift of 12% when compared to 31 December 2013.

In July 2014 the Company declared and paid a final dividend of £182.5m (2013: £114.0m) to its immediate parent company Gazprom Germania GmbH ("GPG"), representing 75% of the net profit after tax for the year ended 31 December 2013. Since the reporting date, no further dividends were paid or declared.

The Group's profit for the financial year has been achieved despite challenging market conditions and amid an unstable geopolitical environment in which the Group operates. The Group's core European gas business and the global LNG business reported an improved performance when compared to 2013, whilst faced with increased gas market volatility and suppressed global oil prices. In 2014, GM&T effectively marketed and optimised increased volumes of gas from OOO Gazprom Export into Western Europe compared to the prior year and OOO Gazprom Export continued to perform all contractual obligations towards GM&T. The performance of specific business units is discussed in further detail below.

The Group has further enhanced its stable financial platform, through profitable trading, strong liquidity and risk management, with low utilisation of externally sourced funding throughout the year. As a result of the Group's financial position, its strong performance in 2014, and its ongoing business enhancement activities, the Group believes it can continue to realise future opportunities and deliver strong profitability in 2015 and beyond.

## Business activities

The Group's strategic business units and reporting lines are structured in alignment with its commercial activities and global scope. These strategic business units are 1) Global Gas, Power & Derivatives, 2) Global LNG & Shipping; 3) Global Oil, LPG & New Products; and 4) Global Retail.

### Global Gas, Power & Derivatives ("GGPD")

GGPD has had a successful 2014, reporting a 22% increase in net income compared to 2013 and accounting for approximately 45% of the Group's total net income in the year. The strategic business unit is responsible for the marketing and optimisation of gas supplied by OOO Gazprom Export and its affiliates, as well as providing risk management services to the Gazprom Group and third parties. This is achieved through creation and optimisation of supply and geographical optionality within the European gas portfolio, and utilising integrated assets across Western Europe to take advantage of available seasonal time spreads and market volatility.

During 2014 trading conditions in European gas markets benefited from increased market volatility, seen across the United Kingdom and North West Europe; however, underlying market demand remained low due to a weak economic climate within the European Union. GM&T was able to implement and execute strategies to monetise these opportunities and as a result the gas business saw record results. The business continued to grow through the marketing of additional OOO Gazprom Export gas volumes into North West European markets and as a result of effective optimisation of optionality within the portfolio. Gas storage and associated transport capacity strategies significantly increased their scope, size and tenor within the year – where gas inventories were at their highest since 2008, following a mild winter, which were utilised to benefit from market volatility and secure profits. The gas business continued to develop its structured trading offering and downstream market presence.

In 2014 the power business had a challenging year due to the prompt market remaining weak and reduced liquidity further out due to reduced market participation. Despite the difficult market conditions, the pan-European intraday trading scheme continued to develop and generate strong profits. This approach, coupled with GM&T's continued physical business, including the management of a physical power generating asset, has ensured the Power business's continued growth in Europe throughout 2014 and remains well placed to take advantage of opportunities in the European markets going forward.

The Group employed a minimal risk strategy on the Group's North American gas business and marketing and trading activities have been significantly reduced in this region.

### Global LNG & Shipping

Global LNG & Shipping continues to be strategically important for the Group and a key source of revenues, delivering a 22% increase in net income when compared to 2013, and accounting for 48% of the Group's net income in 2014. The improved performance during 2014 is primarily attributable to the increased number of LNG cargoes marketed within the year when compared with 2013 (2014: 49 cargoes, 2013: 23 cargoes), reflecting the Group's mature standing within a global market of ongoing high demand for LNG. The result has been achieved during a weakened GBP/USD exchange rate environment and despite a significant downturn in global oil market prices throughout 2014.

The Group has had a successful year in securing mid-term and long-term strategies for Global LNG, through the execution of multiple sale and purchase agreements, and has demonstrated it is committed to developing beneficial strategic partnerships in the LNG market. During 2014, the Group has further diversified its robust global portfolio, with increased volumes

delivered into South America. Activity in 2014 also included the signing of a Heads of Agreement for the long-term supply from Yamal Trade to GM&T's subsidiary, Gazprom Marketing & Trading Singapore Pte Ltd ("GM&T"); this is a crucial step in implementing the Yamal LNG Project and reinforcing GM&T's long-term portfolio. The LNG supply contract with GAIL (India) Ltd, the largest gas and transmission company in India, which was signed in 2012, has fulfilled all remaining conditions precedent and comes into full force from this year with delivery to commence in future periods. This is in addition to the continued successful management of the existing long-term LNG purchases from Sakhalin Energy Investment Company ("SEIC") in Eastern Russia, which is located in close proximity to one of the Group's key strategic markets in Asia providing the portfolio with excellent long-term opportunities for the Group.

Shipping operated 8 vessels during 2014, some of which the Group had secured in previous periods. Included were two ice-class LNG vessels, Pskov and Velikiy Novgorod, which the Group took delivery of during the year under 15 year time charters. The business has operated within suppressed market conditions during the year, as charter rates have decreased due to delays in the construction of LNG export terminals and an oversupply of new build vessels into the global market.

#### **Global Oil, LPG & New Products**

Global Oil, LPG & New Products has reported significant increases in traded physical oil volumes, with in excess of 60 cargoes delivered in 2014. The Group continues to manage and monetise efficiently a LPG portfolio based on medium-term sales and purchase contracts, resulting in the delivery of 38 LPG cargos generating positive financial results in the 2014 financial year, whilst sourcing future ventures which will generate positive results going forward.

#### **Global Retail**

The Retail business has been faced with unseasonably warm weather, which reduced end customer demand and challenging market conditions. Gazprom Energy is now the second largest gas supplier to UK industrial and commercial customers ("I&C"), with its market share remaining stable year on year, 13% at 31 December 2014 (2013: 13%). The Group maintained its market share in the UK I&C power market year on year with 1% (2013: 1%). In France, the Group supplied 5,254 GWh of gas to end users (2013: 3,958 GWh). The entry into the French SME market has seen the number of live gas sites in France increase to 2,292 (2013: 1,314). In the Netherlands, the Group supplied 303 GWh of gas to end users (2013: 325 GWh). Following the 2012 sale of Gazprom Global Energy Solutions Ltd ("GGES") to Energy Assets Limited ("EAL"), two remaining tranches of contingent consideration were recorded in the 2014 financial year, as performance targets within GGES were fulfilled, recording additional revenue of £2.0m.

#### **Infrastructure**

The Group is committed to continually review, monitor and improve systems that support its maturing and complex business and will invest further in systems that will improve the controls around data, risk management and the provision of and quality of information available to external stakeholders.

#### **Gazprom Group**

The Group recognises the importance of marketing and trading operations to the upstream production companies and the Group continues to position itself as a crucial interface to the traditional European and growing Asian markets for the wider Gazprom Group. It remains totally aligned with the strategic goals of the Gazprom Group, which in turn fully supports the Group in its own ambitions. In 2014, GM&T marketed and optimised increased volumes of gas from OOO Gazprom Export into Western Europe compared to the prior year and OOO Gazprom Export safely delivered, without interruption of supply, all contracted volumes to GM&T.

The Group operated efficiently throughout the year, despite a challenging environment, especially within the European Union, and has not had any measures directed against it, its Directors nor its employees by any State, Body or Regulatory authority; nor has the Group felt any significant indirect impact of such measures from commercial counterparts or external finance providers.

Part of the Group's strategy involves integration with the Gazprom Group to develop innovative ideas to optimise the portfolio and build demand for Gazprom's gas, be it delivered into Western Europe by pipeline or globally as LNG.

The Group will continue to work closely with entities across the Gazprom Group during 2015 in identifying new mutual opportunities for growth.

In January 2015 the composition of the Company's Board of Directors was restructured, such that the Group is best placed to take advantage of potential future developments and opportunities as they may arise, which will be mutually beneficial for the Group and the wider Gazprom Group.

#### **The future**

The Group will maintain a strong focus on efficiency and control of its operations. This focus will allow the Group to risk manage its current level of business, while providing a robust platform for managing future growth. The Group expects its future prospects to develop significantly, based around the following key elements:

- Delivering a material contribution to the financial performance of the Gazprom Group;
- Focusing on the Group's core energy commodities;
- Investment in people, systems and processes; and
- Continued operational efficiency.

With the structure in place to facilitate growth, the Group expects to continue delivering an industry leading service to its customers and shareholders from its balanced portfolio of businesses.

### Principal risks and uncertainties facing the Group

The Directors are committed to ensuring the Group operates a robust and effective risk management process that seeks to identify, assess and manage each of the various risks involved in its activities in accordance with defined policies and procedures. The principal risks that the Group faces can be categorised as financial risk (such as commodity price risk, credit risk, foreign exchange risk and liquidity risk) and operational risk.

The Group maintains and operates the "Governing Policy for Energy Risk Management" that defines the scope, objectives, policy and strategies for the management of financial and operational risks within the Group. One

of the key features of this policy is the Group's Risk Oversight Committee ("ROC") which supervises the development, implementation and operation of the risk management framework and has a direct reporting line to the Group's senior management and Board of Directors.

The Group's management of financial risks is described in Note 11 to the Consolidated Financial Statements.

The main operational risks faced by the Group and the actions taken by the Group to mitigate these risks are described below:

	<b>Risk</b>	<b>Mitigating action</b>
<b>Regulation</b>	<p>Energy markets in many countries are subject to significant and changing national and international regulatory requirements. The Group is exposed to increased costs of complying with such regulation, the risk of penalties (financial and non-financial) for non-compliance and the cost of directly imposed financial obligations (taxes or levies).</p> <p>Certain changes within the financial services industry will impact commodity trading organisations such as GM&amp;T in 2015 and future periods. In 2014, GM&amp;T's obligations under the European Markets Infrastructure Regulation (EMIR) took effect. The regulation covers reform of the over-the-counter ("OTC") derivatives markets, such as mandated clearing and margining, risk mitigation requirements and enhanced transaction reporting. In future periods, the amended and extended Markets in Financial Instruments Directive ("MiFID"), referred to as MiFID II, will also be implemented.</p>	<p>The Group has specialist regulatory risk and reporting teams which maintain awareness of regulatory requirements and actively engages with regulatory authorities to shape those requirements. As appropriate, the regulatory risk and reporting teams ensure sufficient planning and action is taken to develop and implement robust controls and processes to fulfil the Group's current requirements, and is well positioned for anticipated future requirements in all of the locations in which the Group operates.</p> <p>Significant controls exist within the Group to ensure that regulatory requirements are adhered to.</p>
<b>Markets dependent on legislative environments</b>	<p>Certain markets in which the Group operates, as well as the demand for, and supply of products in which the Group deals, are directly dependent on the status and progress of various national and international legislative initiatives.</p>	<p>Each business unit maintains a high level of awareness of the impact of legislation (actual and potential) on the markets in which it operates, and this awareness continues to inform its ongoing strategy. Furthermore, the Group seeks to diversify its geographical portfolio wherever possible. Although this is primarily in order to further its strategic aims, such diversification also serves to minimise its exposure to adverse legislative developments within individual markets.</p>
<b>Human Resources</b>	<p>The Group is highly dependent on its employees' knowledge and abilities to generate revenues and achieve its aims. The loss of key employees could impact the Group's ability to continue trading profitably.</p>	<p>The Group invests in training for its employees and seeks to maintain a competitive remuneration structure to both recruit and retain key staff. Furthermore, the Group places considerable value on the involvement of its employees and continues to keep them informed on matters relevant to the Group's performance and to involve them in decision making.</p>
<b>Technology</b>	<p>The Group relies on a number of IT systems and programs to maintain its ongoing operating activities as well as its supporting functions. The failure, even temporary, of these systems could result in significant financial and reputational cost to the Group, as well as affecting its abilities to operate in its chosen markets, and meet the requirements of regulators, employees and other stakeholders.</p>	<p>The Group invests in appropriate systems and continually reviews its systems in use to ensure that they are fit for purpose. The performance of these systems is continuously and vigorously monitored. The Group has a Business Continuity Plan ("BCP") which established an infrastructure that enables the Group to continue trading if the primary working environment is compromised. BCP includes a robust set of procedures that gives clarity to how the Group operates, in the event of a major issue or crisis.</p>

### Key performance indicators

The Group, along with its parent company, have identified a series of key performance indicators ("KPIs") it believes are useful in assessing the Group's performance against its strategic aims. They encompass both financial and non-financial measures and are set out below.

Indicator type	Key performance indicator	2014	2013	Change
Profitability	<b>Net Income (£m)</b>	<b>613.3</b>	512.1	<b>20%</b>
Profitability	<b>EBITDA (£m)</b>	<b>372.4</b>	300.8	<b>24%</b>

EBITDA is defined as Earnings before Interest, Tax, Depreciation and Amortisation.

Profitability	<b>Net profit after tax (£m)</b>	<b>302.1</b>	243.3	<b>24%</b>
Profitability	<b>Return on Equity</b>	<b>41%</b>	39%	<b>+2% points</b>

Return on equity is calculated as annual net profit after tax divided by average equity expressed as a percentage.

Efficiency	<b>Net profit after tax/Net income</b>	<b>49%</b>	48%	<b>+1% points</b>
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Liquidity	<b>Dividends paid (£m)</b>	<b>182.5</b>	114.0	<b>60%</b>
Liquidity	<b>Current ratio</b>	<b>1.33</b>	1.38	<b>(4%)</b>

Non-financial	<b>Gas sales volumes (million m<sup>3</sup>)</b>	<b>145,154</b>	118,716	<b>22%</b>
Non-financial	<b>LNG sales volumes (million m<sup>3</sup>)</b>	<b>4,805</b>	2,061	<b>133%</b>
Non-financial	<b>Electricity sales volumes (TWh)</b>	<b>168</b>	100	<b>68%</b>

Approved by and signed on behalf of the Board of Directors, in accordance with section 414 of the Companies Act 2006, as part of the Annual Report and Consolidated Financial Statements on 10 April 2015 and signed by a Director as a consistent extract thereof as part of the Abbreviated Annual Report and Abbreviated Consolidated Financial Statements, dated 10 April 2015.



**PV Oderov**

Director  
10 April 2015

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF GAZPROM MARKETING & TRADING LIMITED

We have examined the abbreviated financial information included within the Abbreviated Annual Report and Abbreviated Consolidated Financial Statements for the year ended 31 December 2014, which comprises the Group and Parent Statements of financial position as at 31 December 2014, Statements of comprehensive income, Statements of changes in equity, Statements of cash flows and the related notes, which include a summary of the significant accounting policies and other explanatory information for the year then ended.

## Respective responsibilities of the Directors and the auditors

The Directors are responsible for preparing the Abbreviated Annual Report and Abbreviated Consolidated Financial Statements, in accordance with the Companies Act 2006, which includes information extracted from the full Annual Report and Consolidated Financial Statements of Gazprom Marketing & Trading Limited for the year ended 31 December 2014.

Our responsibility is to report to you our opinion on the consistency of the abbreviated financial information, included within the Abbreviated Annual Report and Abbreviated Consolidated Financial Statements, with those full annual consolidated financial statements.

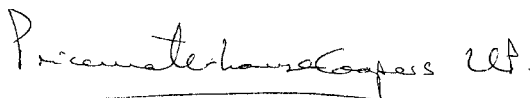
This statement, including the opinion, has been prepared for and only for the Company's shareholders as a body and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this statement is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

## Basis of opinion

Our examination involved agreeing the balances disclosed in the abbreviated financial information to the full annual consolidated financial statements. Our audit report on the Company's full annual consolidated financial statements describes the basis of our opinion on those financial statements.

## Opinion

In our opinion the abbreviated financial information is consistent with the full annual consolidated financial statements of Gazprom Marketing & Trading Limited for the year ended 31 December 2014.



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## PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors  
London  
10 April 2015

# STATEMENTS OF COMPREHENSIVE INCOME

YEAR ENDED 31 DECEMBER 2014

	Notes	Group		Company	
		2014 £'000s	2013 £'000s	2014 £'000s	2013 £'000s
<b>Trading activities:</b>					
Net trading income		<b>241,324</b>	255,169	<b>242,215</b>	208,290
<b>Non-trading activities:</b>					
Revenue		<b>3,439,412</b>	2,790,876	<b>9,236</b>	14,714
Cost of sales		<b>(3,067,430)</b>	(2,533,986)	-	(12,417)
<b>Gross profit from non-trading activities</b>		<b>371,982</b>	256,890	<b>9,236</b>	2,297
<b>Net Income</b>					
Administrative expenses	4	<b>(276,018)</b>	(233,399)	<b>(177,437)</b>	(157,092)
<b>Operating profit</b>		<b>337,288</b>	278,660	<b>74,014</b>	53,495
Interest income		<b>1,370</b>	858	<b>1,475</b>	963
Interest expense		<b>(6,963)</b>	(8,529)	<b>(4,313)</b>	(5,835)
Income from subsidiaries		-	-	<b>189,245</b>	136,810
Gain on sale of intangible assets		-	248	-	248
Gain on disposal of subsidiary		<b>2,000</b>	1,000	<b>2,000</b>	1,000
<b>Profit before tax</b>		<b>333,695</b>	272,237	<b>262,421</b>	186,681
Tax		<b>(31,643)</b>	(28,948)	<b>(70,146)</b>	(34,634)
<b>Profit for the financial year</b>		<b>302,052</b>	243,289	<b>192,275</b>	152,047
<b>Cash flow hedges*:</b>					
Fair value losses recognised during the year		<b>(98,452)</b>	(21,367)	-	-
Tax on items taken directly to equity		<b>22,506</b>	3,338	-	-
Transferred to profit or loss on cash flow hedges		<b>21,367</b>	35,045	-	-
Tax on items transferred from equity		<b>(3,338)</b>	(7,847)	-	-
Profit/(loss) on foreign currency translation		<b>22,568</b>	(8,480)	-	-
<b>Total other comprehensive income</b>		<b>(35,349)</b>	689	-	-
<b>Total comprehensive income</b>		<b>266,703</b>	243,978	<b>192,275</b>	152,047
<b>Total comprehensive income attributable to:</b>					
Equity owners of the parent		<b>266,703</b>	243,978	<b>192,275</b>	152,047

\*All amounts are subsequently reclassified to profit and loss when specific conditions are met.

All operations were continuing in the current and prior year.

The notes on pages 10 to 27 form an integral part of the Abbreviated Financial Statements.



# STATEMENTS OF FINANCIAL POSITION

AS AT 31 DECEMBER 2014

	Notes	Group		Company	
		2014 £'000s	2013 £'000s	2014 £'000s	2013 £'000s
<b>Assets</b>					
<b>Non-current assets</b>					
Intangible assets		<b>76,936</b>	74,408	<b>61,466</b>	56,396
Property, plant and equipment		<b>20,808</b>	20,228	<b>17,040</b>	17,548
Derivative financial instruments	12	<b>203,892</b>	84,994	<b>232,605</b>	87,021
Investments in subsidiaries	5	–	–	<b>16,120</b>	16,120
Deferred tax assets		<b>29,942</b>	12,856	<b>1,120</b>	1,423
Trade and other receivables	7	<b>2,709</b>	2,862	<b>1,715</b>	2,235
		<b>334,287</b>	195,348	<b>330,066</b>	180,743
<b>Current assets</b>					
Inventories	6	<b>277,003</b>	222,005	<b>231,583</b>	148,055
Trade and other receivables	7	<b>1,517,424</b>	1,407,139	<b>1,370,831</b>	1,074,858
Derivative financial instruments	12	<b>739,372</b>	342,218	<b>827,657</b>	352,721
Current tax assets		<b>322</b>	242	–	–
Cash equivalents receivable with related parties		–	370	<b>102,133</b>	52,467
Cash at bank and in hand		<b>146,276</b>	147,099	<b>99,909</b>	103,326
		<b>2,680,397</b>	2,119,073	<b>2,632,113</b>	1,731,427
<b>Total assets</b>		<b>3,014,684</b>	2,314,421	<b>2,962,179</b>	1,912,170
<b>Liabilities</b>					
<b>Current liabilities</b>					
Trade and other payables	8	<b>1,295,345</b>	1,299,250	<b>1,151,312</b>	910,288
Derivative financial instruments	12	<b>695,849</b>	211,075	<b>706,275</b>	200,280
Provisions	10	<b>2,049</b>	4,988	<b>1,000</b>	1,000
Current tax liabilities		<b>22,735</b>	22,582	<b>5,036</b>	9,699
Loans and overdrafts	9	–	–	<b>506,307</b>	347,417
		<b>2,015,978</b>	1,537,895	<b>2,369,930</b>	1,468,684
<b>Non-current liabilities</b>					
Trade and other payables	8	<b>2,119</b>	2,764	<b>2,119</b>	2,618
Derivative financial instruments	12	<b>217,674</b>	80,013	<b>219,156</b>	79,669
Deferred tax liabilities		<b>961</b>	–	–	–
		<b>220,754</b>	82,777	<b>221,275</b>	82,287
<b>Total liabilities</b>		<b>2,236,732</b>	1,620,672	<b>2,591,205</b>	1,550,971
<b>Net assets</b>		<b>777,952</b>	693,749	<b>370,974</b>	361,199
<b>Equity</b>					
Ordinary share capital		<b>20,000</b>	20,000	<b>20,000</b>	20,000
Cash flow hedge reserve		<b>(75,946)</b>	(18,029)	–	–
Foreign currency translation reserve		<b>6,800</b>	(15,768)	–	–
Retained earnings		<b>827,098</b>	707,546	<b>350,974</b>	341,199
<b>Equity attributable to:</b>					
Owners of the parent		<b>777,952</b>	693,749	<b>370,974</b>	361,199
<b>Total equity</b>		<b>777,952</b>	693,749	<b>370,974</b>	361,199

The notes on pages 10 to 27 form an integral part of the Abbreviated Financial Statements.

The full Consolidated Financial Statements of Gazprom Marketing & Trading Limited (registered number 3768267) and of the Company were approved by the Board of Directors and authorised for issue on 10 April 2015 and signed by a Director as a consistent extract thereof as part of the Abbreviated Annual Report and Abbreviated Consolidated Financial Statements on 10 April 2015.

Signed on behalf of the Board



**P V Oderov**  
Director

# STATEMENTS OF CHANGES IN EQUITY

YEAR ENDED 31 DECEMBER 2014

Group	Ordinary share capital £'000s	Cash flow hedge reserve £'000s	Foreign currency translation reserve £'000s	Retained earnings £'000s	Total equity £'000s
<b>Balance at 1 January 2013</b>	20,000	(27,198)	(7,288)	578,257	563,771
<b>Profit for the year</b>	–	–	–	243,289	243,289
<b>Other comprehensive income:</b>					
Fair value loss on hedging derivatives	–	(21,367)	–	–	(21,367)
Deferred tax related to fair value gain on hedging derivatives recognised in equity	–	3,338	–	–	3,338
Loss in fair value hedging derivatives transferred to income	–	35,045	–	–	35,045
Deferred tax related to loss in fair value hedging derivatives transferred to income	–	(7,847)	–	–	(7,847)
Loss on foreign currency translation	–	–	(8,480)	–	(8,480)
<b>Total comprehensive income</b>	–	9,169	(8,480)	243,289	243,978
<b>Transactions with owners:</b>					
Dividends paid	–	–	–	(114,000)	(114,000)
<b>Balance at 1 January 2014</b>	<b>20,000</b>	<b>(18,029)</b>	<b>(15,768)</b>	<b>707,546</b>	<b>693,749</b>
<b>Profit for the year</b>	–	–	–	302,052	302,052
<b>Other comprehensive income:</b>					
Fair value loss on hedging derivatives	–	(98,452)	–	–	(98,452)
Deferred tax related to fair value loss on hedging derivatives recognised in equity	–	22,506	–	–	22,506
Loss in fair value hedging derivatives transferred to income	–	21,367	–	–	21,367
Deferred tax related to loss in fair value hedging derivatives transferred to income	–	(3,338)	–	–	(3,338)
Gain on foreign currency translation	–	–	22,568	–	22,568
<b>Total comprehensive income</b>	–	(57,917)	22,568	302,052	266,703
<b>Transactions with owners:</b>					
Dividends paid	–	–	–	(182,500)	(182,500)
<b>Balance at 31 December 2014</b>	<b>20,000</b>	<b>(75,946)</b>	<b>6,800</b>	<b>827,098</b>	<b>777,952</b>

Company	Ordinary share capital £'000s	Retained earnings £'000s	Total equity £'000s
<b>Balance at 1 January 2013</b>	20,000	303,152	323,152
Dividends paid	–	(114,000)	(114,000)
Profit for the year and total comprehensive income	–	152,047	152,047
<b>Balance at 1 January 2014</b>	<b>20,000</b>	<b>341,199</b>	<b>361,199</b>
Dividends paid	–	(182,500)	(182,500)
Profit for the year and total comprehensive income	–	192,275	192,275
<b>Balance at 31 December 2014</b>	<b>20,000</b>	<b>350,974</b>	<b>370,974</b>

The notes on pages 10 to 27 form an integral part of the Abbreviated Financial Statements.

# STATEMENTS OF CASH FLOWS

YEAR ENDED 31 DECEMBER 2014

	Notes	Group		Company	
		2014 £'000s	2013 £'000s	2014 £'000s	2013 £'000s
<b>Operating activities</b>					
Operating profit		<b>337,288</b>	278,660	<b>74,014</b>	53,495
Depreciation of tangible fixed assets		<b>4,822</b>	6,977	<b>3,585</b>	5,714
Amortisation of intangible assets		<b>20,052</b>	13,901	<b>15,401</b>	13,095
Impairment of intangible assets		<b>7,207</b>	-	-	-
Unrealised derivative fair value movements		<b>(84,717)</b>	45,755	<b>(124,742)</b>	(41,359)
Other unrealised movements		<b>25,644</b>	(58,451)	<b>2,703</b>	(8,221)
Provisions utilised in the year	10	<b>(2,939)</b>	3,495	-	(326)
Income from subsidiaries		-	-	<b>37,172</b>	22,271
<b>Operating cash flows before movements in working capital</b>		<b>307,357</b>	290,337	<b>8,133</b>	44,669
(Increase)/decrease in inventories		<b>(19,083)</b>	80,889	<b>(8,810)</b>	69,798
(Increase)/decrease in receivables		<b>(109,820)</b>	(126,673)	<b>(296,006)</b>	132,442
(Decrease)/increase in payables		<b>(4,207)</b>	113,686	<b>180,986</b>	(129,918)
Increase/(decrease) in derivative financial instruments		<b>78,101</b>	(22,702)	<b>74,986</b>	(5,497)
<b>Cash generated from operations</b>		<b>252,348</b>	335,537	<b>(40,711)</b>	111,494
Interest and banking charges paid		<b>(6,963)</b>	(8,549)	<b>(2,447)</b>	(6,110)
Income taxes paid		<b>(28,586)</b>	(19,295)	<b>(16,800)</b>	(33,174)
<b>Net cash inflow/(outflow) from operating activities</b>		<b>216,799</b>	307,693	<b>(59,958)</b>	72,210
<b>Investing activities</b>					
Investment income received		-	-	<b>152,073</b>	114,539
Interest received		<b>1,370</b>	858	<b>1,431</b>	963
Purchases of property, plant and equipment		<b>(2,174)</b>	(1,198)	<b>(362)</b>	(821)
Purchases of intangible assets		<b>(33,848)</b>	(20,518)	<b>(23,222)</b>	(17,376)
Proceeds on sale of intangible assets		-	248	-	248
Proceeds on sale of subsidiary		<b>2,000</b>	1,000	<b>2,000</b>	1,000
<b>Net cash (outflow)/inflow from investing activities</b>		<b>(32,652)</b>	(19,610)	<b>131,920</b>	98,553
<b>Financing activities</b>					
Repayment of loan from parent undertakings	9	-	(44,625)	-	(44,625)
Drawdown of loan from third parties	9	<b>150,000</b>	(162,171)	<b>150,000</b>	(162,171)
Repayment of loan from third parties	9	<b>(150,000)</b>	-	<b>(150,000)</b>	-
Drawdown of loan from subsidiaries	9	-	-	<b>159,264</b>	194,814
Dividend paid		<b>(182,500)</b>	(114,000)	<b>(182,500)</b>	(114,000)
<b>Net cash outflow from financing activities</b>		<b>(182,500)</b>	(320,796)	<b>(23,236)</b>	(125,982)
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>1,647</b>	(32,713)	<b>48,726</b>	44,781
Exchange loss on cash and cash equivalents		<b>(2,840)</b>	(1,773)	<b>(2,477)</b>	(1,029)
Cash and cash equivalents at the beginning of the year		<b>147,469</b>	181,955	<b>155,793</b>	112,041
<b>Cash and cash equivalents at the end of the year</b>		<b>146,276</b>	147,469	<b>202,042</b>	155,793

The notes on pages 10 to 27 form an integral part of the Abbreviated Financial Statements.

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2014

## 1 CORPORATE INFORMATION

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Gazprom Marketing & Trading Limited is incorporated and domiciled in England and Wales at 20 Triton Street, London NW1 3BF.

The principal activities of the Group and Company are referred to in the Strategic Report.

## 2 BASIS OF PREPARATION

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### Statement of compliance

The Group's Abbreviated Annual Report and Abbreviated Consolidated Financial Statements have been prepared in accordance with the principles of International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") as adopted by the European Union ("EU") and interpretations issued by the IFRS Interpretations Committee ("IFRIC") except for certain disclosures which have been excluded for the purposes of preparing abbreviated accounts.

The Abbreviated Annual Report and Abbreviated Consolidated Financial Statements do not constitute statutory accounts within the meaning of section 434(3) of the Companies Act 2006. Audited statutory accounts for the year ended 31 December 2014 are delivered to the Registrar of Companies in England and Wales in accordance with section 441 of the UK Companies Act 2006. The Auditors' Report on those accounts was unqualified, did not include a reference to any matters to which the auditors drew attention by way of emphasis without qualifying the report and did not contain a statement under section 498(2) or (3) of the Companies Act 2006.

### Basis of measurement

The Financial Statements have been prepared on the historical cost basis, modified by certain financial instruments measured at fair value, and on the going concern basis.

### Consolidation

The Consolidated Financial Statements incorporate the Financial Statements of the Company and its subsidiaries made up to 31 December each year. Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated Statements of comprehensive income from the effective date of acquisition or up to the effective date of disposal, as appropriate. Where necessary, adjustments are made to the Financial Statements of subsidiaries to bring the accounting policies used into line with those used by the Group. All intra-Group transactions, balances, income and expenses are eliminated on consolidation. The Financial Statements of overseas subsidiaries are translated into Sterling.

## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

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### Non-trading revenue recognition

Non-trading revenues consist of revenues received in relation to the Group's retail gas and electricity supply contracts, as well as physical LNG, LPG and Helium activities and revenues received in relation to sub-chartering of vessels. Revenue from non-trading activities is recognised on an accruals basis as the resources or services are supplied and are recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured.

Revenue is measured at the fair value of the consideration received or receivable for the sale of LNG, LPG, helium, retail gas and retail electricity in the normal course of business, net of discounts, rebates, VAT and other sales taxes or duty.

Revenue for energy supply activities in retail contracts includes an assessment of energy supplied to customers between the date of the last meter reading and the year end (unread). Unread gas and electricity is estimated using historical consumption patterns.

### Non-trading costs of sales

Cost of sales of non-trading activities includes the cost of LNG, LPG, helium, retail gas and retail electricity purchased during the period and related transportation, distribution costs, balancing charges, bought-in materials and services.

### Net trading income recognition

The Group undertakes significant activities which, for the purposes of disclosure in the Financial Statements of the Group have been classified as 'trading'. To define trading income, the Group uses the net gains and losses generated from financial instruments, and certain non-financial instruments, classified as held for trading per IAS 39 Financial Instruments: Recognition and Measurement ("IAS 39") as the basis for this categorisation.

Net income from trading activities is recognised on transactions to optimise the performance of the Group's energy portfolio. Transactions which are capable of net settlement and are not entered into (or continue to be held) for the purpose of receipt or delivery of a non-financial item in accordance with the Group's expected purchase, sale or usage requirements are within the scope of IAS 39. Such transactions are treated as financial assets at fair value through profit or loss where the fair value is positive and financial liabilities at fair value through profit or loss where the fair value is negative. Movements on the fair value of such assets and liabilities are recognised directly in the Statements of comprehensive income within 'Net trading income'.

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### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES continued

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#### **Net trading income recognition** continued

'Net trading income' is attributable to the Group's principal activity.

In addition to net gains and losses from items classified as held for trading within the scope of IAS 39, gas and other energy product storage and transportation capacity revenues and costs related to underlying trading activities are recognised on an accruals basis within 'Net trading income'. Energy purchase and sale transactions entered into to optimise the performance of the storage facilities are also presented within 'Net trading income'.

#### **Inventory**

The valuation approach for Group's inventory is based on the Group's specific activities in relation to each product. Physical commodities principally acquired for the purpose of selling in the near future and generating a profit from fluctuations in price or broker-traders' margin are held at fair value less costs to sell. These commodities include physical gas, oil products and emission allowances. Movements in the fair value of inventory between reporting dates are recognised directly in the Statements of comprehensive income. The fair value is measured at the price for the soonest available delivery of gas, oil and emission allowances at the reporting date.

LNG, LPG and helium are held at the lower of cost and net realisable value. Net realisable value is the price at which inventory can be sold in the ordinary course of business after allowing for the estimated costs of sale.

Bunker fuel and LNG heel for chartered vessels are recorded at the lower of cost and net realisable value.

#### **Financial instruments**

Financial assets and financial liabilities are recognised in the Statements of financial position when the Group becomes a party to the contractual provisions of the instrument. Financial assets are de-recognised when the Group no longer has the rights to cash flows, the risks and rewards of ownership or control of the asset. Financial liabilities are de-recognised when the obligation under the liability is discharged, cancelled or expires.

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments or as available-for-sale financial assets, as appropriate. Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, or other financial liabilities.

The Group determines the classification of its financial assets and financial liabilities at initial recognition and, where allowed and appropriate, re-evaluates this designation at each financial year-end.

#### **Financial assets and liabilities at fair value through profit or loss**

Financial assets and financial liabilities at fair value through profit or loss include financial assets and financial liabilities held for trading. Financial assets or financial liabilities classified as held for trading, including all derivatives, are recognised on trade date at fair value (as described in more detail below), usually being the transaction price excluding transactions costs. These transaction costs are included within 'Net trading income' in the Statements of comprehensive income.

Held for trading financial assets and financial liabilities are carried in the Statements of financial position at fair value with gains or losses recognised in the Statements of comprehensive income within 'Net trading income', except for derivatives designated as hedging instruments. The determination of fair value and the treatment of derivatives designated as hedging instruments is described below within the 'Derivative financial instruments' policy.

#### **Energy contracts**

The Group routinely enters into energy sale and purchase transactions in line with the Group's expected physical usage requirements and to optimise the performance of its portfolio. Transactions which are capable of net settlement and are not entered into (or continue to be held) for the purpose of receipt or delivery of a non-financial item in accordance with the Group's expected purchase, sale or usage requirements are within the scope of IAS 39. Such transactions are treated as financial assets at fair value through profit or loss where the fair value is positive and financial liabilities at fair value through profit or loss where the fair value is negative. Movements on the fair value of such assets and liabilities are recognised directly in the Statements of comprehensive income within 'Net trading income'.

#### **Loans and receivables**

Financial assets and financial liabilities classified as loans and receivables are initially recognised on settlement date at fair value and subsequently measured at amortised cost, using the effective interest rate method, less any identified impairments. Interest is recognised in the Statements of comprehensive income within 'Interest Income' or 'Interest Expense' as appropriate. The fair value on initial recognition includes directly attributable transaction costs.

#### **Investment in subsidiaries**

Investments in subsidiaries are carried in the Company Financial Statements at cost less provision for impairment.

#### **Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. Equity instruments issued by the Group are recorded at the proceeds received, net of direct issue costs.

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES continued

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#### Financial instruments continued

##### Fair value

Movements in the fair value of financial assets and financial liabilities at fair value through profit or loss, primarily derivative instruments held by the Group, are recognised within 'Net trading income' unless the instrument is designated in an effective hedge relationship. At the close of business on the reporting date the fair value of financial assets traded in an active market is determined by reference to the mid-market prices where there are financial liabilities with offsetting risks; the bid price is applied to any net open financial asset positions and the ask price is applied to any net open financial liability positions. Where the financial instrument is not traded in an active market, fair value is determined using valuation techniques. These include using recent arm's length market transactions, reference to the current market value of another instrument which is substantially the same, discounted cash flow analysis and option pricing models. Where one or more significant inputs into a valuation technique are based on inputs that are not observable, no gain or loss is recognised on initial recognition in respect of that financial instrument. Gains and losses are recognised after initial recognition to the extent that it arises from a change in a factor that market participants would consider in setting a price. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

##### Derivative financial instruments and hedging

The Group uses derivative financial instruments to hedge exposures to financial risks, such as commodity price risks and foreign exchange risks arising in the normal course of business. All derivative instruments, including financial and non-financial items, are measured at fair value upon initial recognition and re-measured to fair value at each subsequent reporting date.

For those derivatives designated as hedges and for which hedge accounting is desired, the hedging relationship is documented at its inception. This documentation identifies the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how effectiveness will be measured throughout its duration. Such hedges are expected at inception to be highly effective.

For the purpose of hedge accounting, hedges are classified as:

- fair value hedges when hedging the exposure to changes in the fair value of a recognised asset or liability; or
- cash flow hedges when hedging the exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction.

The treatment of gains and losses arising from revaluation of derivatives designated as hedging instruments depends on the nature of the hedging relationship.

IAS 39 stipulates the conditions for the recognition of hedging relationships. Amongst other things, the hedging relationship must be documented in detail and be effective. According to IAS 39, a hedging relationship is effective when the changes in the fair value of the hedging instrument are within 80% to 125%, both prospectively and retrospectively, of the opposite change in the fair value of the hedged item. Only the effective portion of a hedge is recognised in accordance with the preceding rules. The ineffective portion is recognised immediately in the Statements of comprehensive income with an effect on income.

Note 12 sets out details of the fair values of the derivative instruments used for hedging purposes. Movements in the hedging reserve in equity are detailed in the Group Statements of changes in equity.

##### Cash flow hedges

Cash flow hedges are used to hedge the risk of variability in cash flows related to an asset or liability carried on the Statements of financial position or related to a highly probable forecast transaction.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are deferred in equity. The gain or loss relating to the ineffective portion is recognised immediately. For all activities, the ineffective portion of the gain or loss is included in 'Net trading income'.

Amounts deferred in equity are recycled to income in the periods when the hedged item is recognised in the Statements of comprehensive income within 'Net trading income'. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset or a non-financial liability, the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the non-financial asset or non-financial liability.

Hedge accounting is discontinued when the Group revokes the hedging relationship, the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. Any cumulative gain or loss deferred in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was deferred in equity is recognised immediately as described above.

## 4 ADMINISTRATIVE EXPENSES

Operating profit is stated after charging:

	Group		Company	
	2014 £'000s	2013 £'000s	2014 £'000s	2013 £'000s
<b>Administrative expenses</b>				
Staff costs	161,663	139,932	107,303	91,654
Other employee costs	17,149	12,110	11,099	9,768
Office costs	32,077	29,438	21,452	20,917
Rentals under operating leases	7,183	6,919	4,354	4,587
Travel expenses	11,042	11,943	6,439	7,572
Consultancy (excluding auditors' remuneration)	8,352	6,739	6,450	4,832
Auditors' remuneration	1,712	1,550	1,138	1,022
Depreciation	4,821	6,977	3,585	5,714
Amortisation	20,052	13,901	15,401	13,095
Intangible asset impairment	7,207	–	–	–
Impairment losses (refer to Note 11)	4,760	7,538	216	1,579
Impairment reversals (refer to Note 11)	–	(3,648)	–	(3,648)
	<b>276,018</b>	233,399	<b>177,437</b>	157,092

## 5 INVESTMENTS IN SUBSIDIARIES

Details of the Company's subsidiaries at 31 December 2014 are as follows:

Name of subsidiary	Place of incorporation and operation	Business activity	Ordinary shares owned	Proportion of voting power
Gazprom Global LNG Ltd ("GGLNG")	United Kingdom	Energy trading	100%	100%
Gazprom Marketing & Trading Retail Ltd ("GM&T Retail")	United Kingdom	Energy supply	100%	100%
Gazprom Mex (UK) 1 Ltd	United Kingdom	Holding company	100%	100%
Gazprom Mex (UK) 2 Ltd	United Kingdom	Holding company	100%	100%
Gazprom Marketing & Trading France SAS	France	Energy supply	100%	100%
Gazprom Marketing & Trading USA, Inc. ("GMTUSA")	USA	Energy trading	100%	100%
Gazprom Marketing & Trading Singapore Pte Ltd ("GMTS")	Singapore	Energy trading	100%	100%
Gazprom Marketing & Trading Germania GmbH i.L.	Germany	Energy supply	100%	100%
Gazprom Marketing & Trading Mexico S.de R.L.de C.V.	Mexico	Energy trading	100%	100%
Gazprom Marketing & Trading Retail Germania GmbH ("GMTRG")	Germany	Energy supply	100%	100%
Gazprom Marketing & Trading Switzerland AG ("GMTCH")	Switzerland	Energy trading	100%	100%

All investments were held directly by the Company, except for the investment in Gazprom Marketing & Trading Mexico S.de R.L.de C.V. of whose equity Gazprom Mex (UK) 1 Ltd holds 99.99% and Gazprom Mex (UK) 2 Ltd holds 0.01%.

Dividend income received by the Company in 2014 represented distributions from GMTS of £149.6m and GM&T Retail of £2.5m. 2013 represented distributions from GMTS of £114.5m.

## 6 INVENTORIES

	Group		Company	
	2014 £'000s	2013 £'000s	2014 £'000s	2013 £'000s
Gas in storage	224,447	152,398	224,443	139,729
Emission allowances	19,206	12,290	7,140	8,326
LNG inventories	28,579	1,471	–	–
Crude oil and refined oil inventories	866	49,519	–	–
Other inventories	3,905	6,327	–	–
	<b>277,003</b>	222,005	<b>231,583</b>	148,055

**7 TRADE AND OTHER RECEIVABLES**

	Group		Company	
	2014 £'000s	2013 £'000s	2014 £'000s	2013 £'000s
<b>Due within one year</b>				
Amounts receivable from sale of commodities:				
from third parties	<b>1,277,192</b>	1,247,660	<b>1,008,009</b>	827,099
from subsidiary companies	–	–	<b>145,169</b>	109,050
from affiliated companies	<b>23,934</b>	13,146	<b>22,812</b>	11,457
Prepayments and other debtors	<b>216,298</b>	146,333	<b>194,841</b>	127,252
	<b>1,517,424</b>	1,407,139	<b>1,370,831</b>	1,074,858
<b>Due after one year</b>				
Other long-term receivables	<b>2,709</b>	2,862	<b>1,715</b>	2,235

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable mentioned above. The estimated fair value of all classes of receivables is the same as their carrying amounts.

**8 TRADE AND OTHER PAYABLES**

	Group		Company	
	2014 £'000s	2013 £'000s	2014 £'000s	2013 £'000s
<b>Due within one year</b>				
Amounts owed for purchase of commodities:				
to third parties	<b>894,305</b>	666,339	<b>736,690</b>	450,380
to subsidiaries	–	–	<b>110,603</b>	28,995
to affiliated companies	<b>206,604</b>	448,535	<b>191,989</b>	328,652
Accruals and other payables	<b>194,436</b>	184,376	<b>112,030</b>	102,261
	<b>1,295,345</b>	1,299,250	<b>1,151,312</b>	910,288
<b>Due after more than one year</b>				
Other long-term payables	<b>2,119</b>	2,764	<b>2,119</b>	2,618

**9 LOANS AND OVERDRAFTS**

	Group		Company	
	2014 £'000s	2013 £'000s	2014 £'000s	2013 £'000s
Amounts owed:				
to subsidiaries	–	–	<b>506,307</b>	347,417
	–	–	<b>506,307</b>	347,417

As at 31 December 2014 the Group had access to various uncommitted and committed credit facilities. Details of the facilities of the Group are discussed in the liquidity risk section of note 11.

The estimated fair value of all classes of payables is the same as their carrying amounts.



## 10 PROVISIONS

<b>Group</b>	Property £'000s	Onerous contracts £'000s	Other £'000s	Total £'000s
At 1 January 2014	1,251	3,605	132	4,988
Additional provisions	84	–	256	340
Provisions utilised	–	(3,170)	(109)	(3,279)
Unused provisions reversed	–	–	–	–
<b>At 31 December 2014</b>	<b>1,335</b>	<b>435</b>	<b>279</b>	<b>2,049</b>

<b>Company</b>	Property £'000s	Onerous contracts £'000s	Other £'000s	Total £'000s
At 1 January 2014	1,000	–	–	1,000
Provisions utilised	–	–	–	–
<b>At 31 December 2014</b>	<b>1,000</b>	<b>–</b>	<b>–</b>	<b>1,000</b>

Property provisions represent the expected net present value of the future costs of reinstating leasehold improvements at the end of the lease term. These provisions will be released when the reinstatement obligations have been fulfilled.

Onerous contracts provisions relate to a limited number of North American gas transportation and storage capacity contracts, where the costs to fulfil the contractual obligations exceed the economic benefits expected to be received under those contracts.

Other provisions include legal provisions. The Directors are of the opinion that it would be seriously prejudicial to the position of the Group to disclose details of any individual continuing litigation matters and the amounts provided in respect of them.

## 11 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's normal operating and financing activities expose it to a variety of financial risks. The primary financial risks are market risk (including commodity price risk, foreign currency risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management process is designed to identify, manage and mitigate business risk which includes, among others, financial risk.

The Group's ROC is responsible for overseeing the risks arising from the Group's trading activities. The ROC is charged with the creation and administration of the "Governing Policy for Energy Risk Management" and separate subsidiary "Risk Management Procedures Manuals" for each main group of activities or subsidiary to the Group. The ROC performs these responsibilities according to objectives, targets and policies set by the Board of Directors.

Treasury risk management, including management of currency risk, interest rate risk and liquidity risk is carried out by the Group treasury function.

### Market risk

Market risk is the risk of loss that results from changes in market prices (e.g. commodity prices, foreign currency exchange rates, interest rates) or changes in other market factors (e.g. volumetric changes). The Group's exposure to market risk is variable and is dependent on current market conditions, expectations of future prices or volatility and the current composition of the Group's assets and liabilities.

The Group maintains a relatively low level of exposure to market risk primarily by entering into offsetting derivative contracts whereby the commercial terms are broadly matched. The Group however does hold some unhedged positions, subject to certain limits approved by the Board of Directors, largely in relation to its proprietary energy trading business. The proprietary energy trading business exposes the Group to commodity price risk and foreign currency risk.

The Group uses Value-at-Risk ("VaR") measure to monitor and review its exposure to market risk. VaR is an estimate of the potential loss on a given position or portfolio of positions over a specific holding period, based on normal market conditions and within a given statistical confidence interval. The Group uses a Monte Carlo Simulation methodology for computing VaR, with a confidence interval of 97.5% and an assumed holding period of 1 day.

The ROC has approved VaR limits for all trading activities and regularly reviews the limits and monitors performance against these limits. It is recognised that VaR cannot be relied upon solely to predict the size of potential losses and additional techniques are employed to monitor market risk such as stress testing and sensitivity analysis.

**11 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES** continued**Market risk** continued

Based upon VaR, taking into account approved limits and other risk management techniques, the Group's senior management will determine the need to adjust the Group's market risk profile. The 97.5% trading VaR during the year was:

Group	2014		2013	
	Average £'000s	Year End £'000s	Average £'000s	Year End £'000s
Trading VaR	<b>2,269</b>	<b>2,611</b>	2,967	1,558

These VaR values are within the limits set by the Group's management.

VaR is used to measure, monitor and review market risk on a Group wide basis, but with consideration of the business and specific risk of each individual entity which make up the Group. As a result, a standalone Company VaR calculation is not reported separately.

**(i) Commodity price risk**

The Group's cash flows and profitability are sensitive to the underlying price of a number of commodities, including natural gas, electricity, LNG, LPG and oil (and related price spreads) which are dependent on a number of factors and on global supply and demand. The Group's portfolio and trading business optimises the purchase contract portfolio by procuring gas, LNG, LPG and electricity at optimal cost and making use of volume and location flexibility in order to realise a margin. The Group is exposed to commodity price risk in the portfolio and trading business because the cost of portfolio gas and electricity varies with wholesale commodity prices.

The risk is primarily that market prices for commodities will fluctuate between the time that sales prices are fixed or made determinable and the time at which the corresponding procurement cost is fixed, thereby potentially reducing or eliminating expected margins. The Group is also exposed to volumetric risk in sales contracts agreed in the retail business in the form of an uncertain consumption profile arising from a range of factors, including weather, and in the trading business where there is uncertain demand from counterparties when volumetric optionality exists within the contracts.

Forward contracts, swaps, options and futures are used to mitigate price risk specific to each commodity. As described in note 3, the Group trades both physical and financial commodity contracts that are treated as derivative financial instruments within the scope of IAS 39. These contracts are carried at fair value with changes in fair value recorded in the Statements of comprehensive income unless designated as hedging instruments in an effective hedge relationship. Retail energy supply contracts and physical LNG/LPG contracts are not financial instruments under IAS 39 and are accounted for as executory contracts. Changes in fair value of these contracts do not immediately impact profit or equity and as such, the contracts are not exposed to commodity price risk as defined by IFRS 7: Financial Instruments – Disclosure. The carrying value of energy contracts classified as derivatives financial instruments under IAS 32 at 31 December 2014 is disclosed in Note 12.

**(ii) Foreign currency risk**

The Group is exposed to currency risk on foreign currency denominated forecast transactions, firm commitments, monetary assets and liabilities (transactional exposure) and on its net investments in foreign operations (translational exposure). The majority of the Group's trading is denominated in Sterling, Euros and US Dollars. When currency exposure arises as a result of purchase and sale commitments the Group seeks to use forward foreign exchange transactions to hedge the exposure.

**(a) Transactional currency risk**

The Group is exposed to transactional currency risk on transactions denominated in currencies other than the underlying functional currency of the transacting entity. The Group's primary functional currencies are Sterling in GM&T Limited and GM&T Retail and US Dollars in GGLNG, GMTUSA, GMTS and GMTCH. Transactional risk is the risk that the functional currency value of cash flows will vary as a result of movements in exchange rates.

Transactional exposure primarily arises from two sources: firstly, from the operating activities of GM&T Limited where a proportion of transactions are denominated in Euros and US Dollars; secondly from the operating activities of GGLNG and GMTS, where a proportion of transactions are denominated in Euros and Sterling.

The Group has no formal hedging policy for transactional foreign currency risk however material transactional exposures are hedged using derivative contracts to fix the functional currency value of non-functional currency cash flows. Currency risk is monitored and managed as part of the Group's VaR analysis. The ROC sets currency restrictions on the level of open positions allowed.

## 11 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES continued

### (b) Translational currency risk

The Group has foreign currency exposure arising from its foreign operations. The Group does not have a formal hedging policy to protect the Sterling asset value of its net investments in foreign operations; however, budgeted exchange rates are set and Group performance against budgeted exchange rates is monitored by management. The table below details the Group's foreign currency exposure, by foreign currency, and calculates the impact on total comprehensive income of a reasonably possible parallel shift of the foreign currency against Sterling.

	2014 Sensitivity analysis			2013 Sensitivity analysis		
	Net assets £'000s	Percentage change applied	Total comprehensive income £'000s	Net assets £'000s	Percentage change applied	Total comprehensive income £'000s
Euro	<b>(28,807)</b>	<b>6.98%</b>	<b>(2,010)</b>	(19,603)	2.95%	(578)
US Dollar	<b>520,124</b>	<b>5.55%</b>	<b>28,867</b>	341,294	4.91%	16,769
	<b>491,317</b>		<b>26,857</b>	321,691		16,191

The percentage change applied for the foreign currency rate against Sterling has been calculated based on the greatest annual percentage change over a two year period from 1 January 2013 to 31 December 2014, and is therefore not necessarily the same percentage change in each foreign currency exchange rate in the current year.

### (iii) Interest rate risk

The Group is exposed to interest rate risk as the cash flows associated with floating rate borrowings will fluctuate with changes in interest rates. The application of a parallel shift in interest rates of 50 basis points would result in an income or expense of approximately £nil as at 31 December 2014 (2013: £nil) on drawn loan balances extant at those dates.

### Credit risk

The Group's exposure to credit risk takes the form of any potential loss associated with a counterparty's failure or inability to meet their payment or performance obligations. These risks may arise in all forms of commercial agreements and in certain agreements relating to amounts owed for physical product sales, the use of derivative instruments, and the investment of surplus cash balances.

Counterparty credit exposures are monitored by individual counterparty and by category of credit rating, and are subject to approved limits. Counterparty credit limits are approved by the ROC and by certain individuals to whom authority has been delegated by the ROC. All counterparties are assigned a grading based on external ratings where available and an ROC approved assessment methodology in other cases, with this used to set the maximum exposure that would be considered against any particular counterparty. The credit exposure to each counterparty, is then monitored on a daily basis to ensure those limits are not exceeded.

The majority of significant exposures through trading activities are with investment grade counterparties. The Group incorporates counterparty credit risk in determining the fair value of financial instruments maximising the use of observable market data where available. The Group's own credit risk is assessed and deemed immaterial and as such does not impact the fair value of financial instrument liabilities.

The Group trades under credit enhancement agreements which include payment netting (to reduce settlement exposure in the normal course of business) and close-out netting (to reduce pre-settlement credit exposure by netting offsetting payments to and from the defaulting party in insolvency situations), material adverse change and default provisions. The Group obtains credit support such as letters of credit, bank guarantees and parent company guarantees against exposures where appropriate.

The Group's credit position is impacted by cash pledged or received under margin and collateral agreements. The terms and conditions of these agreements depend upon the counterparty and the specific details of the transaction. In the Group's retail business, credit risk is managed by determining and monitoring a customer's creditworthiness and financial strength both before commencing trade and throughout the business relationship. Creditworthiness is ascertained before commencing trade by reviewing an appropriate mix of internal and external information to determine limits, contract types and payment mechanisms required to reduce credit risk to an acceptable level.

The maximum exposure to credit risk of the Group as at 31 December 2014 is disclosed below, based on the carrying amounts of the financial assets the Group believes are subject to credit risk. These carrying amounts include the impact of payment netting, but none of the other credit enhancements discussed above.

The Group's maximum exposure to credit risk on financial assets held at fair value through profit or loss is £943.3m (2013: £427.2m) and on financial assets held at amortised cost is £1,432.7m (2013: £1,384.2m). The Group also actively manages its portfolio to avoid concentrations of credit risk.

The Company's maximum exposure to credit risk on financial assets held at fair value through profit or loss is £1,060.3m (2013: £439.7m), of which £137.5m was related to transactions within the Group, and on financial assets held at amortised cost is £1,567.8m (2013: £1,235.0m).

Guarantees and letters of credit not recognised on the Statements of financial position are £605.0m (2013: £758.2m) for the Group and Company. This exposure is measured at the maximum amount the Group or Company could have to pay under these instruments, which may be greater than the amount that would be recognised as a liability. All guarantees and letters of credit are issued on behalf of the Company or its subsidiaries.

**11 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES** continued**Credit quality of financial assets neither past due nor impaired**

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings or by internal models intended to approximate credit rating determinations.

	Group		Company	
	2014	2013	2014	2013
AAA to AA	1%	3%	1%	2%
AA- to A-	27%	28%	21%	18%
BBB+ to BB	55%	57%	67%	72%
BB- and below	6%	2%	4%	2%
Unrated	11%	10%	7%	6%
	<b>100%</b>	100%	<b>100%</b>	100%

**(i) Financial assets past due but not impaired**

The Group's gross amount of financial assets past due but not impaired was £93.1m (Company: £61.9m) classified as trade and other receivables (2013: £42.1m (Company: £21.3m)).

**(ii) Financial assets impaired**

At the reporting date the Group had trade receivables impaired of £10.0m (2013: £25.7m) which primarily relate to doubtful debts. The Company had a trade receivable impaired of £1.1m (2013: £22.2m).

**Liquidity risk**

Through maintaining adequate reserves and utilising committed banking facilities and loans from related parties, the Group manages its liquidity to ensure that sufficient cash is available to meet all contractual commitments as they fall due and also to ensure that there is sufficient funding to withstand stressed market conditions or extreme or unplanned events.

Liquidity risk is managed by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and financial liabilities.

The Group expects to meet its other obligations from operating cash flows and proceeds from settlement of financial assets. The Group also has access to committed facilities of €200m with its parent company Gazprom Germania GmbH and a US\$500m committed revolving credit facility from a syndicate of banks.

The Group has £nil (2013: £0.4m) of cash equivalents outstanding at 31 December 2014, which relate to a cash pool receivable with Gazprom Germania GmbH, the Group's immediate controlling entity. Interest is payable or receivable based on market interest rates. These balances are managed centrally by the Group's treasury function as part of the other Group funds and investments, and monitored at a Group level.

The following tables detail the Group's liquidity analysis for its financial instruments. The tables have been drawn up based on the undiscounted gross cash inflows and outflows. When the amount payable or receivable is not fixed, the amount disclosed has been determined by reference to the projected settlement amounts based on commodity price curves and other relevant market data at the reporting date.

The table below analyses the contractual undiscounted cash flows arising from the Group's financial assets and financial liabilities into relevant maturity groupings based on the remaining period at the Statements of financial position date to the contractual maturity date.

**Group**

	Within 1 month £'000s	2-12 months £'000s	1-2 years £'000s	2-5 years £'000s	Over 5 years £'000s	Total £'000s
<b>31 December 2014</b>						
<b>Due for receipt</b>						
Gross physical forward contracts	4,156,166	16,335,430	3,903,645	679,236	–	25,074,477
Other derivative instruments	10,261	93,241	2,447	2,539	–	108,488
Cash and cash equivalents	146,276	–	–	–	–	146,276
Trade & other receivables	1,424,820	93,236	1,756	321	–	1,520,133
<b>Total</b>	<b>5,737,523</b>	<b>16,521,907</b>	<b>3,907,848</b>	<b>682,096</b>	<b>–</b>	<b>26,849,374</b>
<b>Due for payment</b>						
Gross physical forward contracts	4,184,229	16,346,803	3,829,686	779,578	30,537	25,170,833
Other derivative instruments	12,275	–	–	–	–	12,275
Trade and other payables	1,177,366	117,977	499	1,496	125	1,297,463
<b>Total</b>	<b>5,373,870</b>	<b>16,464,780</b>	<b>3,830,185</b>	<b>781,074</b>	<b>30,662</b>	<b>26,480,571</b>

## 11 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES CONTINUED

	Within 1 month £'000s	2-12 months £'000s	1-2 years £'000s	2-5 years £'000s	Over 5 years £'000s	Total £'000s
<b>31 December 2013</b>						
<b>Due for receipt</b>						
Gross physical forward contracts	3,277,537	13,129,787	2,414,787	962,918	1,700	19,786,729
Other derivative instruments	4,906	27,259	5,474	1,704	38	39,381
Cash and cash equivalents	147,469	–	–	–	–	147,469
Trade & other receivables	1,375,578	31,561	2,318	544	–	1,410,001
<b>Total</b>	<b>4,805,490</b>	<b>13,188,607</b>	<b>2,422,579</b>	<b>965,166</b>	<b>1,738</b>	<b>21,383,580</b>
<b>Due for payment</b>						
Gross physical forward contracts	2,877,220	12,763,038	2,744,499	1,064,867	48,173	19,497,797
Other derivative instruments	4,953	20,991	7,287	758	240	34,229
Trade and other payables	1,298,794	456	645	997	1,122	1,302,014
<b>Total</b>	<b>4,180,967</b>	<b>12,784,485</b>	<b>2,752,431</b>	<b>1,066,622</b>	<b>49,535</b>	<b>20,834,040</b>
<b>Company</b>						
	Within 1 month £'000s	2-12 months £'000s	1-2 years £'000s	2-5 years £'000s	Over 5 years £'000s	Total £'000s
<b>31 December 2014</b>						
<b>Due for receipt</b>						
Gross physical forward contracts	4,325,059	17,023,180	4,098,008	711,274	–	26,157,521
Other derivative instruments	7,914	91,340	3,331	2,539	–	105,124
Cash and cash equivalents	202,042	–	–	–	–	202,042
Trade & other receivables	1,245,135	125,695	1,481	234	–	1,372,545
<b>Total</b>	<b>5,780,150</b>	<b>17,240,215</b>	<b>4,102,820</b>	<b>714,047</b>	<b>–</b>	<b>27,837,232</b>
<b>Due for payment</b>						
Gross physical forward contracts	4,268,111	16,714,199	3,873,131	784,291	30,537	25,670,269
Other derivative instruments	9,029	98,962	32,479	20,710	–	161,180
Trade and other payables	1,081,227	70,085	499	1,496	125	1,153,432
Loans & overdrafts	282,069	224,238	–	–	–	506,307
<b>Total</b>	<b>5,640,436</b>	<b>17,107,484</b>	<b>3,906,109</b>	<b>806,497</b>	<b>30,662</b>	<b>27,491,188</b>
<b>31 December 2013</b>						
<b>Due for receipt</b>						
Gross physical forward contracts	3,361,105	13,517,484	2,641,308	1,008,851	408	20,529,156
Other derivative instruments	2,623	26,946	8,909	–	38	38,516
Cash and cash equivalents	155,793	–	–	–	–	155,793
Trade & other receivables	973,583	101,275	1,691	544	–	1,077,093
<b>Total</b>	<b>4,493,104</b>	<b>13,645,705</b>	<b>2,651,908</b>	<b>1,009,395</b>	<b>446</b>	<b>21,800,558</b>
<b>Due for payment</b>						
Gross physical forward contracts	2,890,148	12,750,048	2,742,327	1,071,603	48,361	19,502,487
Other derivative instruments	4,180	15,234	7,392	831	240	27,877
Trade and other payables	909,832	456	499	997	1,122	912,906
Loans & overdrafts	129,567	217,850	–	–	–	347,417
<b>Total</b>	<b>3,933,727</b>	<b>12,983,588</b>	<b>2,750,218</b>	<b>1,073,431</b>	<b>49,723</b>	<b>20,790,687</b>

### Economic capital

The Group employs an economic capital framework to ensure that sufficient capital is retained for the Company to withstand unexpected financial losses.

The capital requirement for holding an asset or group of assets is assessed by applying a statistical approach to measure the risk of potential value loss. The total economic capital requirement cannot exceed the tangible net worth of the Company, thereby setting a limit on the aggregate amount of risk that can be taken.

## 12 DERIVATIVE FINANCIAL INSTRUMENTS

As part of its business operations, the Group uses derivative financial instruments (“derivatives”) in order to manage exposure to fluctuations in commodity prices and foreign exchange rates. Trading activities are undertaken sometimes using a range of contract types in combination to create incremental gains by arbitraging prices between markets, locations and time periods. The Group enters into currency derivatives to hedge certain foreign currency cash flows and to adjust the currency composition of its assets and liabilities. The Group’s policy is to enter into currency derivatives only where these are matched by an underlying asset, liability or forecast transaction.

Within the ordinary course of business the Group routinely enters into sale and purchase transactions for commodities. The majority of these transactions are within the scope of IAS 39 due to the trading nature of the Group’s activities. As a result, these physical contracts are treated as derivatives in accordance with IAS 39. These contracts include pricing terms that are based on a variety of commodities and indices. They are recognised in the Statements of financial position at fair value with movements in fair value recognised in the Statements of comprehensive income.

The Group also uses various commodity based derivative instruments to manage some of the risks arising from its normal operating activities that give rise to commodity price exposures. Such instruments include financial or net-settled forwards, futures, swaps and options.

Where these derivatives have been designated as cash flow hedges of underlying commodity price exposures, certain gains and losses attributable to these instruments are deferred in equity and subsequently recognised in the Statements of comprehensive income when the underlying hedged transaction affects profit or loss. All commodity derivatives that are not part of a hedging relationship are recognised in the Statements of financial position at fair value with movements in fair value recognised in the Statements of comprehensive income.

For the Group and the Company, all derivatives are classified as held-for-trading instruments and no financial instruments have been designated at fair value through profit or loss in accordance with the fair value option available within IAS 39 (2013: £nil).

### Held-for-trading derivatives

Derivative contracts may be entered into for proprietary trading, risk management purposes or to satisfy supply requirements. Contracts are classified as held for trading, regardless of their original business objective, and are recognised at fair value with changes in fair value recognised in the Statements of comprehensive income. The net of these exposures is monitored using VaR techniques as described in Note 11.

The following tables show further information on the fair value of held-for-trading derivatives:

	Group		Company	
	2014 £'000s	2013 £'000s	2014 £'000s	2013 £'000s
<b>Non-current assets</b>				
Commodity trading contracts	198,273	77,588	226,403	79,151
Emission allowances	294	5,928	861	5,209
Forward foreign exchange contracts	5,325	1,478	5,341	2,661
	<b>203,892</b>	84,994	<b>232,605</b>	87,021
<b>Current assets</b>				
Commodity trading contracts	664,444	303,001	747,709	311,533
Emission allowances	5,399	15,922	5,693	15,844
Forward foreign exchange contracts	69,529	23,295	74,255	25,344
	<b>739,372</b>	342,218	<b>827,657</b>	352,721
<b>Current liabilities</b>				
Commodity trading contracts	652,620	199,813	656,852	188,467
Emission allowances	1,373	1,430	2,056	431
Forward foreign exchange contracts	41,856	9,832	47,367	11,382
	<b>695,849</b>	211,075	<b>706,275</b>	200,280
<b>Non-current liabilities</b>				
Commodity trading contracts	215,176	75,677	216,470	75,555
Emission allowances	1,000	1,031	1,188	809
Forward foreign exchange contracts	1,498	3,305	1,498	3,305
	<b>217,674</b>	80,013	<b>219,156</b>	79,669

## 12 DERIVATIVE FINANCIAL INSTRUMENTS continued

### Fair value measurement

In determining the fair value of financial assets and financial liabilities, the Group utilises market data or assumptions that market participants would use in setting a price for the asset or liability. Where quoted market prices are not available, the Group uses valuation techniques to determine the fair values of these instruments. Inputs to the valuation technique can be observable and readily obtainable, market corroborated or generally unobservable. The Group endeavours to use the best available information by utilising valuation techniques that maximise the use of observable inputs and minimise the use of unobservable inputs.

If at inception of a contract, the fair value cannot be supported solely by observable market data, any gain or loss determined by the valuation methodology is not recognised in the Statements of comprehensive income but is deferred. These amounts are commonly known as "day-one" gains and losses. This deferred gain or loss is recognised in the Statements of comprehensive income over the life of the contract on a straight line or otherwise appropriate basis until substantially all of the remaining contract term can be valued using observable market data. At this point, any remaining deferred gain or loss is recognised in the Statements of comprehensive income. Changes in the fair value of derivatives from this initial fair value are recognised in the Statements of comprehensive income in the period in which they occur. The following table shows the changes in the day-one gains and losses deferred:

	Group	
	2014 £'000s	2013 £'000s
<b>Day-one gains and losses</b>		
Fair value of contracts not recognised through the Statements of comprehensive income at 1 January	83	6,606
Initial fair value of new contracts not recognised in the Statements of comprehensive income	781	(689)
Fair value recognised in the Statements of comprehensive income during the year	(83)	(5,834)
<b>Fair value of contracts not recognised through the Statements of comprehensive income at 31 December</b>	<b>781</b>	<b>83</b>

	Company	
	2014 £'000s	2013 £'000s
<b>Day-one gains and losses</b>		
Fair value of contracts not recognised through the Statements of comprehensive income at 1 January	83	1,484
Initial fair value of new contracts not recognised in the Statements of comprehensive income	1,874	(689)
Fair value recognised in the Statements of comprehensive income during the year	(83)	(712)
<b>Fair value of contracts not recognised through the Statements of comprehensive income at 31 December</b>	<b>1,874</b>	<b>83</b>

### Fair value hierarchy

Based on the observability of inputs to the valuation techniques employed, the Group is able to classify all financial assets and financial liabilities carried at fair value. The determination of the classification gives the highest priority to unadjusted quoted prices in active exchange markets for identical assets or liabilities (level 1 measurement) and the lowest priority to those fair values determined with reference to significant unobservable inputs (level 3 measurement). The three levels of the fair value hierarchy are as follows:

**Level 1** – Quoted prices are available in active exchange markets for identical assets and liabilities as of the reporting date. Active exchange markets are those in which transactions for the asset or liability occur in sufficient frequency and volume to provide pricing information on an ongoing basis. Level 1 instruments are primarily exchange traded derivatives.

**Level 2** – Quoted prices are not available, however, pricing inputs are either directly or indirectly observable at the reporting date. Level 2 instruments include those valued using industry standard models and valuation techniques. These inputs include quoted forward prices for commodities, implied volatility factors, spot market prices, contractual prices and expected volumes of the underlying instruments. Substantially all of these inputs or assumptions are observable in the marketplace throughout the full term of the instrument, can be derived from observable data or are supported by observable transaction prices executed in the marketplace. Level 2 instruments include non-exchange traded derivatives such as forward contracts, swaps and options.

**Level 3** – Valuation techniques or models include significant inputs that are generally less observable. These inputs may be used with internally developed methodologies that result in management's best estimate of fair value. Level 3 instruments include those that may be more structured or individually tailored. At each reporting date, the Group performs an analysis of all assets and liabilities at fair value and includes in level 3 of those whose fair value is derived using significant unobservable inputs.

**12 DERIVATIVE FINANCIAL INSTRUMENTS** continued

The following tables show, according to their level within the fair value hierarchy, the Group's assets and liabilities that were accounted for at fair value at the reporting date. It should be noted that no non-derivative financial instruments are carried at fair value (2013: £nil). Assets and liabilities are classified in their entirety based on the lowest level input that is significant to the fair value measurement as a whole. The Group's assessment of the significance of a particular input to the fair value measurement requires judgement, and may affect the valuation of financial assets and financial liabilities and their placement within the fair value hierarchy.

	Group			
	Level 1 £'000s	Level 2 £'000s	Level 3 £'000s	Total £'000s
<b>2014</b>				
<b>Derivative financial assets</b>				
Commodity trading contracts	<b>71,434</b>	<b>787,407</b>	<b>3,876</b>	<b>862,717</b>
Emission allowances	<b>1,218</b>	<b>4,457</b>	<b>18</b>	<b>5,693</b>
Forward foreign exchange contracts	<b>23,553</b>	<b>51,301</b>	<b>–</b>	<b>74,854</b>
	<b>96,205</b>	<b>843,165</b>	<b>3,894</b>	<b>943,264</b>
<b>Derivative financial liabilities</b>				
Commodity trading contracts	<b>114,662</b>	<b>749,545</b>	<b>3,589</b>	<b>867,796</b>
Emission allowances	<b>919</b>	<b>703</b>	<b>751</b>	<b>2,373</b>
Forward foreign exchange contracts	<b>19,619</b>	<b>23,735</b>	<b>–</b>	<b>43,354</b>
	<b>135,200</b>	<b>773,983</b>	<b>4,340</b>	<b>913,523</b>

	Group			
	Level 1 £'000s	Level 2 £'000s	Level 3 £'000s	Total £'000s
<b>2013</b>				
<b>Derivative financial assets</b>				
Commodity trading contracts	4,909	372,535	3,145	380,589
Emission allowances	596	21,099	155	21,850
Forward foreign exchange contracts	–	24,773	–	24,773
	5,505	418,407	3,300	427,212
<b>Derivative financial liabilities</b>				
Commodity trading contracts	5,794	263,411	6,285	275,490
Emission allowances	309	1,807	345	2,461
Forward foreign exchange contracts	–	13,137	–	13,137
	6,103	278,355	6,630	291,088



## 12 DERIVATIVE FINANCIAL INSTRUMENTS CONTINUED

2014	Company			
	Level 1 £'000s	Level 2 £'000s	Level 3 £'000s	Total £'000s
<b>Derivative financial assets</b>				
Commodity trading contracts	55,875	914,460	3,778	974,113
Emission allowances	1,218	5,319	17	6,554
Forward foreign exchange contracts	27,447	52,148	-	79,595
	<b>84,540</b>	<b>971,927</b>	<b>3,795</b>	<b>1,060,262</b>
<b>Derivative financial liabilities</b>				
Commodity trading contracts	99,042	770,690	3,589	873,321
Emission allowances	919	1,574	751	3,244
Forward foreign exchange contracts	25,840	23,026	-	48,866
	<b>125,801</b>	<b>795,290</b>	<b>4,340</b>	<b>925,431</b>

2013	Company			
	Level 1 £'000s	Level 2 £'000s	Level 3 £'000s	Total £'000s
<b>Derivative financial assets</b>				
Commodity trading contracts	3,899	383,666	3,119	390,684
Emission allowances	596	20,302	155	21,053
Forward foreign exchange contracts	-	28,005	-	28,005
	4,495	431,973	3,274	439,742
<b>Derivative financial liabilities</b>				
Commodity trading contracts	3,734	254,380	5,908	264,022
Emission allowances	309	931	-	1,240
Forward foreign exchange contracts	-	14,687	-	14,687
	4,043	269,998	5,908	279,949

### Hedge accounting

For the purpose of hedge accounting under IAS 39, hedges are classified as either cash flow hedges, fair value hedges or hedges of net investments in foreign operations. Note 3 details the Group's accounting policies in relation to derivatives qualifying for hedge accounting. At the reporting date the Group does not have any hedges classified as fair value hedges or hedges of net investments in foreign operations.

### Cash flow hedges

The Group's cash flow hedges are in place to protect against volatility in the Group's Retail, LNG and LPG businesses. These hedges consist of derivatives that are used to protect against the variability in future cash flows associated with the highly probable supply of gas and electricity to retail customers and the unrecognised firm commitments for the purchase and sale of LNG and LPG, due to movements in market commodity prices. Gains and losses are initially recognised in the cash flow hedging reserve to the extent that the hedges are effective, and are transferred to the Statements of comprehensive income when the forecast cash flows affect the Statements of comprehensive income.

The Group has prepared the documentation required by IAS 39 defining the hedging strategy, hedging instrument, hedged item and hedge effectiveness testing methodology used for each of these hedging strategies.

All movements in equity related to cash flow hedges are recognised in the cash flow hedge reserve presented in the Statements of changes in equity. The total fair value of outstanding derivative contracts designated in hedge relationships was as follows:

	Group		Company	
	2014 £'000s	2013 £'000s	2014 £'000s	2013 £'000s
Cash flow hedges	98,452	(21,367)	-	-

The ineffective portion of gains and losses on derivative instruments designated in cash flow hedges that was recognised in the Statements of comprehensive income was a loss of £0.1m (2013 gain: £0.2m). The Group monitors the ineffective portion of gains and losses on a monthly basis.

**12 DERIVATIVE FINANCIAL INSTRUMENTS** continued

In order to manage credit exposure arising from its business activities, the Group applies various credit risk management policies and procedures (see Note 11 for further details). Generally, the Group enters into master netting agreements and collateral agreements with its counterparties. These agreements provide the Group with the right, in the event of a default by the counterparty (such as bankruptcy or a failure to pay or perform), to net a counterparty's rights and obligations under the agreement and to liquidate and setoff collateral against any net amount owed by the counterparty.

In the Statement of financial position, financial assets and financial liabilities are only offset and presented on a net basis where there is a current legally enforceable right to set off the recognised amounts and an intention to either settle on a net basis or to realise the asset and the liability simultaneously. In the absence of such conditions, financial assets and financial liabilities are presented on a gross basis.

The following tables present information about financial assets and financial liabilities which are subject to offsetting, enforceable master netting agreements and similar agreements.

**Group**

	Gross amounts <sup>(1)</sup> £'000s	Amounts offset in the Statement of financial position <sup>(2)</sup> £'000s	Net amounts presented in the Statement of financial position £'000s	Amounts not offset in the Statement of financial position – Financial Instruments <sup>(3)</sup> £'000s	Amounts not offset in the Statement of financial position – Cash collateral <sup>(3)</sup> £'000s	Net amount £'000s
<b>2014</b>						
<b>Assets</b>						
Derivative financial assets	4,038,692	(3,095,428)	943,264	(510,716)	–	432,548
Trade receivables	4,934,748	(3,633,622)	1,301,126	(395,896)	(7,221)	898,009
<b>Total</b>	<b>8,973,440</b>	<b>(6,729,050)</b>	<b>2,244,390</b>	<b>(906,612)</b>	<b>(7,221)</b>	<b>1,330,557</b>
<b>Liabilities</b>						
Derivative financial liabilities	4,008,951	(3,095,428)	913,523	(510,716)	–	402,807
Trade payables	4,734,531	(3,633,622)	1,100,909	(395,896)	(7,221)	697,792
<b>Total</b>	<b>8,743,482</b>	<b>(6,729,050)</b>	<b>2,014,432</b>	<b>(906,612)</b>	<b>(7,221)</b>	<b>1,100,599</b>

2013

<b>Assets</b>						
Derivative financial assets	1,199,023	(771,811)	427,212	(125,167)	(2,329)	299,716
Trade receivables	3,948,075	(2,687,269)	1,260,806	–	–	1,260,806
<b>Total</b>	<b>5,147,098</b>	<b>(3,459,080)</b>	<b>1,688,018</b>	<b>(125,167)</b>	<b>(2,329)</b>	<b>1,560,522</b>
<b>Liabilities</b>						
Derivative financial liabilities	1,062,899	(771,811)	291,088	(125,167)	–	165,921
Trade payables	3,802,143	(2,687,269)	1,114,874	–	(2,329)	1,112,545
<b>Total</b>	<b>4,865,042</b>	<b>(3,459,080)</b>	<b>1,405,962</b>	<b>(125,167)</b>	<b>(2,329)</b>	<b>1,278,466</b>

<sup>(1)</sup> Amounts relate to derivative contracts which are both subject to and not subject to master netting agreements or collateral agreements or are subject to such agreements but the Group has not determined the agreements to be legally enforceable.

<sup>(2)</sup> Amounts relate to master netting agreements and collateral agreements which have been determined by the Group to be legally enforceable in the event of default and where certain other criteria are met in accordance with applicable offsetting accounting guidance.

<sup>(3)</sup> Amounts relate to master netting agreements and collateral agreements which have been determined by the Group to be legally enforceable in the event of default but where certain other criteria are not met in accordance with applicable offsetting accounting guidance.

## 12 DERIVATIVE FINANCIAL INSTRUMENTS continued

### Company

	Gross amounts <sup>(1)</sup> £'000s	Amounts offset in the Statement of financial position <sup>(2)</sup> £'000s	Net amounts presented in the Statement of financial position £'000s	Amounts not offset in the Statement of financial position – Financial Instruments <sup>(3)</sup> £'000s	Amounts not offset in the Statement of financial position – Cash collateral <sup>(3)</sup> £'000s	Net amount £'000s
<b>2014</b>						
<b>Assets</b>						
Derivative financial assets	4,473,632	(3,413,370)	1,060,262	(515,698)	–	544,564
Trade receivables	4,838,022	(3,662,032)	1,175,990	(405,347)	(7,221)	763,422
<b>Total</b>	<b>9,311,654</b>	<b>(7,075,402)</b>	<b>2,236,252</b>	<b>(921,045)</b>	<b>(7,221)</b>	<b>1,307,986</b>
<b>Liabilities</b>						
Derivative financial liabilities	4,338,801	(3,413,370)	925,431	(515,698)	–	409,733
Trade payables	4,701,314	(3,662,032)	1,039,282	(405,347)	(7,221)	626,714
<b>Total</b>	<b>9,040,115</b>	<b>(7,075,402)</b>	<b>1,964,713</b>	<b>(921,045)</b>	<b>(7,221)</b>	<b>1,036,447</b>
<b>2013</b>						
<b>Assets</b>						
Derivative financial assets	1,076,455	(636,713)	439,742	(167,063)	(2,329)	270,350
Trade receivables	3,626,236	(2,678,630)	947,606	–	–	947,606
<b>Total</b>	<b>4,702,691</b>	<b>(3,315,343)</b>	<b>1,387,348</b>	<b>(167,063)</b>	<b>(2,329)</b>	<b>1,217,956</b>
<b>Liabilities</b>						
Derivative financial liabilities	916,662	(636,713)	279,949	(167,063)	–	112,886
Trade payables	3,486,657	(2,678,630)	808,027	–	(2,329)	805,698
<b>Total</b>	<b>4,403,319</b>	<b>(3,315,343)</b>	<b>1,087,976</b>	<b>(167,063)</b>	<b>(2,329)</b>	<b>918,584</b>

<sup>(1)</sup> Amounts relate to derivative contracts which are both subject to and not subject to master netting agreements or collateral agreements or are subject to such agreements but the Group has not determined the agreements to be legally enforceable.

<sup>(2)</sup> Amounts relate to master netting agreements and collateral agreements which have been determined by the Group to be legally enforceable in the event of default and where certain other criteria are met in accordance with applicable offsetting accounting guidance.

<sup>(3)</sup> Amounts relate to master netting agreements and collateral agreements which have been determined by the Group to be legally enforceable in the event of default but where certain other criteria are not met in accordance with applicable offsetting accounting guidance.

For the financial assets and liabilities subject to enforceable master netting arrangements or similar arrangements above, each agreement between the Group and the counterparty allows for net settlement of the relevant financial assets and liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and liabilities will be settled on a gross basis, however, each party to the master netting agreement or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party. Per the terms of each agreement, an event of default includes failure by a party to make payment when due; failure by a party to perform any obligation required by the agreement (other than payment); or bankruptcy.

### 13 COMMITMENTS AND CONTINGENCIES

#### Lease commitments

The Group has entered into non-cancellable operating leases relating to long-term lease contracts for regasification and pipeline capacity of Gazprom Marketing & Trading Mexico S.de R.L.de C.V., and LNG tankers chartered by the Group, including two custom built tankers, under 15 year charter terms, which were delivered in 2014.

Future lease payments under non-cancellable operating leases are as follows:

	Group		Company	
	2014 £'000s	2013 £'000s	2014 £'000s	2013 £'000s
Not later than one year	<b>142,229</b>	128,284	<b>5,194</b>	5,273
Later than one year and not later than five years	<b>503,498</b>	459,639	<b>20,802</b>	20,802
Later than five years	<b>713,148</b>	586,356	<b>1,300</b>	6,500
	<b>1,358,875</b>	1,174,279	<b>27,296</b>	32,575

#### Contingent liabilities

In the normal course of business, the Group and the Company incur certain contingent liabilities arising from guarantees provided to third parties. No material losses are anticipated as a result of these guarantees.

The following contingent liabilities have not been provided for in the Financial Statements, as it is not anticipated that any material liabilities will arise from these contingencies.

	2014 £'000s	2013 £'000s
Letters of credit and bank guarantees	<b>251,939</b>	398,307
Parent company guarantees	<b>353,027</b>	359,901
	<b>604,966</b>	758,208

## 14 RELATED PARTY TRANSACTIONS

### Trading transactions

During the year, the Group entered into various transactions with related parties as shown in the table below. The amounts owed by and owed to related parties include open derivative transactions carried at fair value through profit or loss.

Group	Sales to related party £'000s	Purchases from related party £'000s	Amounts owed by related party £'000s	Amounts owed to related party £'000s
<b>Related party</b>				
Parent				
<b>2014</b>	<b>2,388</b>	<b>19,518</b>	<b>3,906</b>	<b>3,407</b>
2013	41,398	27,316	2,795	3,359
Other entities with significant influence over the Group				
<b>2014</b>	<b>2,626</b>	<b>2,811,377</b>	<b>95,802</b>	<b>168,724</b>
2013	78,979	2,362,875	129,939	383,246
Other related parties				
<b>2014</b>	<b>844,153</b>	<b>1,427,155</b>	<b>19,297</b>	<b>72,507</b>
2013	320,308	651,658	7,523	39,473

Company	Sales to related party £'000s	Purchases from related party £'000s	Amounts owed by related party £'000s	Amounts owed to related party £'000s
<b>Related party</b>				
Parent				
<b>2014</b>	<b>2,388</b>	<b>19,518</b>	<b>3,906</b>	<b>3,407</b>
2013	41,398	27,316	2,795	3,418
Other entities with significant influence over the Group				
<b>2014</b>	<b>2,626</b>	<b>2,435,989</b>	<b>94,980</b>	<b>168,258</b>
2013	78,973	1,853,916	91,135	276,026
Subsidiaries				
<b>2014</b>	<b>1,300,464</b>	<b>239,733</b>	<b>459,584</b>	<b>600,546</b>
2013	1,388,777	528,268	307,061	387,606
Other related parties				
<b>2014</b>	<b>841,643</b>	<b>947,837</b>	<b>12,818</b>	<b>55,317</b>
2013	320,307	350,987	7,232	24,080

The Group has entered into an agreement to participate in a central cash management system, the balance receivable at 31 December 2014 being £nil (2013: £0.4m receivable). The master account holder is Gazprom Germania GmbH, the Group's immediate controlling entity. Interest is payable or receivable based on market interest rates.

### Terms and conditions of transactions with related parties

Sales and purchases with related parties are in the ordinary course of business and support for the arm's length nature of related party transactions is sought from comparable third party transactions which are on substantially the same terms.

As at 31 December 2014 the Company had provided £353.0m of parental guarantees on behalf of its subsidiaries (2013: £359.9m). During the year ended 31 December 2014, the Group has not made any provision for doubtful debts relating to amounts owed by related parties (2013: £nil).

## 15 ULTIMATE PARENT GROUP AND CONTROLLING PARTY

The ultimate parent company and controlling party is OAO Gazprom, a company incorporated in Russia. The parent undertaking of the smallest Group which includes the Group and for which Consolidated Financial Statements are prepared, is Gazprom Germania GmbH, a company incorporated in Germany. Copies of the Consolidated Financial Statements of Gazprom Germania GmbH are available from Gazprom Germania GmbH, Markgrafstraße 23, D-10117 Berlin, Germany. Copies of the Consolidated Financial Statements of OAO Gazprom are available from Nаметкина str., 16 V-420, GSP-7, 117997, Moscow, Russia.

## OFFICERS AND PROFESSIONAL ADVISORS

### Directors

N N Dubik  
D P Kotulskiy  
I I Lipskii  
P V Oderov  
K I Oganyan  
M L Sereda  
P V Volkov

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### Secretary

Norose Company Secretarial Services Limited

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### Registered Office

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### Bankers

ABN AMRO Bank N.V.  
Barclays Bank PLC  
BNP Paribas  
Citigroup Inc.  
ING Bank NV  
Natixis  
Rabobank Bank International AG  
Royal Bank of Scotland plc

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### Solicitors

Baker & McKenzie LLP  
Allen & Overy LLP  
Norton Rose Fulbright LLP  
Herbert Smith Freehills LLP

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### Independent auditors

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